

PROJECT NUMBER - 2022-1-HU01-KA220-HED-000086240

Glossary of terms and expressions

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Explanation of terms and expressions (in alphabetical order)

TERM / EXPRESSION	EXPLANATORY NOTES
Business jargon	The business jargon means words and phrases used by particular groups of people in large corporations, bureaucracies, and similar workplaces.
Businesspeople	People of medium and high rank who work in businesses with special regard of business leaders and entrepreneurs.
Competence	"Competence is the ability (that cannot be observed directly but only by activities) to adequately and successfully combine and perform necessary activities in any contexts to achieve specific tasks or objectives." Source: <i>Stracke, C. M. (2012)</i> The competence, as it is defined by the Tuning Project of higher education, consists of a set of abilities, knowledge, skills and attitudes toward a given subject in order to successfully operate in a role.
Entrepreneurship	Entrepreneurship is the act of creating a business or businesses with own and/or outside assets and labour to generate profit in a long-term.
Entrepreneurship coach	Is an expert who provides layers of value and inspiration to the business owner.
Guide	The Guide is an online document in all partner languages that navigates the users through the SKIPPER APP and the Portfolio and provide useful info on how to use them.
Workpackage (WP)	Workpackage is an extra opportunity (and funding) for projects aiming at a certain impact on a larger target group, within or beyond the partnership (in line with the needs of these target group(s)). If this impact requires the creation of material then WPs should come in as project outcomes.
Learning Map	The Learning Map is a set of Learning Paths that were identified with the help of students and describe they activities outside the university courses. These Paths help to develop competences and are organized in bigger categories, the Islands.
Mindset	Way of thinking, the attitudes towards one's own competences and the development of those. Also, in psychology: A mindset, according to Carol Dweck, is a self-perception or "self-theory" that people hold about themselves. People can be aware or unaware of their mindsets, but the mindset has profound effect on learning achievement, skill acquisition, personal relationships, professional success, and many other dimensions of life.
Multiplier Event	An event that is organised to share the project results of a project with a wider audience.

Negotiation skills	Qualities that allow two or more parties to reach a compromise and the learnt capacity to solve problems.
Online learning material	Educational theme(s) on the Internet to provide the knowledge in a certain form (textual, auditory, visual or a mix of these forms).
Policy recommendation	A written policy advice prepared for some group that has the authority to make decisions.
Skill	A learnt set of the use of abilities and knowledge to do an activity.
Skill Matrix	The Skill Matrix contains the 10 categories identified at the beginning of the project as key to a successful career. The Matrix contains the sub-categories and the key elements that build them up.
SKIPPER APP	The Skipper APP is a web application in all partner languages designed for mobile and desktop use that contains the self evaluation and Learning map and an interface between the Student and the Mentor to help the evaluation process. The Skipper Passport is also generated via the APP.
SKIPPER Passport	The Passport is a digital document signed by the University that is given to the students after they completed the necessary steps in the APP and finalized the evaluation.
SKIPPER Portfolio	The Portfolio consists of the APP and the Guide in all partner languages that helps to set up and operate the processes developed in the Project.
Staff training	The Staff training is a part of the Portfolio that is aimed at providing lecturers and faculty staff with the necessary info on how to use the APP and processes with hands on exercises as well.